

PROCUREMENT PLAN

Basic Data

Project Name: Greater Mekong Subregion Tourism Infrastructure for Inclusive Growth Project	
Project Number: 46293-003	Approval Number: xxxxxx
Country: Lao PDR	Executing Agency: Ministry of Information, Culture and Tourism
Project Financing Amount: \$43.57 ADB Financing: \$40.00 million Non-ADB Financing: \$3.57	Implementing Agency: Ministry of Information, Culture and Tourism/Departments of Information, Culture and Tourism of Champassak, Khammouane, Luangprabang and Oudomxay Provinces
Date of First Procurement Plan: 28 June 2014	Date of this Procurement Plan: 28 June 2014

A. Methods, Thresholds, Review and 18-Month Procurement Plan

1. Procurement and Consulting Methods and Thresholds

Except as the Asian Development Bank (ADB) may otherwise agree, the following process thresholds shall apply to procurement of goods and works.

Procurement of Goods and Works	
Method	Threshold
International Competitive Bidding (ICB) for Works	\$1,000,000 and above
International Competitive Bidding for Goods	\$500,000 and above
National Competitive Bidding (NCB) for Works	Beneath that stated for ICB, Works
National Competitive Bidding for Goods	Beneath that stated for ICB, Goods
Shopping for Works	Below \$100,000
Shopping for Goods	Below \$100,000

Consulting Services	
Method	Comments
Quality and Cost Based Selection (QCBS)	
Consultants' Qualifications Selection (CQS)	For auditing firm
Individual Consultant Selection (ICS)	

2. Goods and Works Contracts Estimated to Cost \$1 Million or More

The following table lists goods and works contracts for which the procurement activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Procurement Method	Review (Prior / Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
Works							
TIIG-LAO-W01	Access and Environmental Improvements at Xang Cave & That Sikhottabong	\$3,625,000	ICB	Prior	1S1E	Q2/2015	No prequalification; Large works bidding documents
TIIG-LAO-W02	Chom Ong Cave Access Improvements	\$13,800,000	ICB	Prior	1S1E	Q3/2015	No prequalification; Large works bidding documents

1S1E = single stage-one envelope; ICB = international competitive bidding; Q = quarter.

3. Consulting Services Contracts Estimated to Cost \$100,000 or More

The following table lists consulting services contracts for which the recruitment activity is either ongoing or expected to commence within the next 18 months.

Package Number	General Description	Estimated Value	Recruitment Method	Review (Prior / Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
Firms							
TIIG-LAO-C01	Project Management and Civil Engineering Support	\$1,650,000	QCBS	Prior	Q2/2014	FTP	International and National 80:20 Quality-Cost Ratio
Individual Consultants							
<u>Destination Management Capacity Building Support</u>							
TIIG-LAO-C03	International Tourism Destination Management Specialist	\$515,000	ICS	Prior	Q2/2014	EOI+CV	International 35 p-m
TIIG-LAO-C08	National Tourism Destination Management and Training Specialist	\$146,000	ICS	Prior	Q2/2014	EOI+CV	National 40 p-m

CV = Curriculum Vitae; EOI = Expression of Interest; ICS = individual consultant selection; p-m = person-months; Q = quarter; QCBS = quality and cost-based selection

4. Goods and Works Contracts Estimated to Cost Less than \$1 Million and Consulting Services Contracts Less than \$100,000 (Smaller Value Contracts)

The following table groups smaller-value goods, works and consulting services contracts for which the activity is either ongoing or expected to commence within the next 18 months.

Goods and Works								
Package Number	General Description	Estimated Value	Number of Contracts	Procurement Method	Review (Prior / Post)	Bidding Procedure	Advertisement Date (quarter/year)	Comments
TIIG-LAO-G01	PCU & PIU vehicles	\$220,000	1	NCB	Prior	1S1E	Q2/2014	No prequalification
TIIG-LAO-G02	PCU office furniture and equipment	\$22,000	1	Shopping	Prior	Quotation	Q2/2014	No prequalification
TIIG-LAO-G03	PIU office furniture and equipment (4 PIUs)	\$88,000	4	Shopping	Post	Quotation	Q2/2014	No prequalification
TIIG-LAO-G04	Equipment for DMO partner organizations	\$42,900	8	Shopping	Post	Quotation	Q1/2015	No prequalification

1S1E = single stage-one envelope; DMO = destination management organization; NCB = national competitive bidding; PCU = project coordination unit; PIU = project implementation unit

Consulting Services								
Package Number	General Description	Estimated Value	Number of Contracts	Recruitment Method	Review (Prior / Post)	Advertisement Date (quarter/year)	Type of Proposal	Comments
Firms								
TIIG-LAO-C02	External Auditor	\$52,000	1	CQS	Prior	Q1/2015	Combined technical-financial proposal	National
Individual Consultants								
Destination Management Capacity Building Support								
TIIG-LAO-C04	International PPP Specialist	\$28,000	1	ICS	Prior	Q2/2014	EOI+CV	International 2 p-m
TIIG-LAO-C05	International SME Development Specialist	\$41,000	1	ICS	Prior	Q2/2014	EOI+CV	International 3 p-m
TIIG-LAO-C06	International Heritage Specialist	\$41,000	1	ICS	Prior	Q2/2014	EOI+CV	International 3 p-m
TIIG-LAO-C07	International Gender & Social Development Specialist	\$41,000	1	ICS	Prior	Q2/2014	EOI+CV	International 3 p-m
TIIG-LAO-C09	National Tourism SME Value Chain Specialist	\$17,500	1	ICS	Prior	Q2/2014	EOI+CV	National 3 p-m
TIIG-LAO-C10	National Gender & Social Development Specialist	\$43,000	1	ICS	Prior	Q2/2014	EOI+CV	National 12 p-m
Financial Management & Procurement Support								
TIIG-LAO-C11	International Financial Management & Procurement Specialist	\$36,500	1	ICS	Prior	Q2/2014	EOI+CV	International 3 p-m
TIIG-LAO-C12	National Financial Management & Procurement Specialist	\$16,000	1	ICS	Prior	Q2/2014	EOI+CV	National 3 p-m

CV = Curriculum Vitae; CQS = consultants' qualifications selection; EOI = Expression of Interest; ICS = individual consultant selection; SME = small and medium-sized enterprise; p-m = person-months; PPP = public-private partnership; Q = quarter

B. Indicative List of Packages Required Under the Project

The following table provides an indicative list of goods, works and consulting services contracts over the life of the project, other than those mentioned in previous sections (i.e., those expected beyond the current period).

Goods and Works							
Package Number	General Description	Estimated Value (cumulative)	Estimated Number of Contracts	Procurement Method	Review (Prior / Post)	Bidding Procedure	Comments
Works							
TIIG-LAO-W01	Access and Environmental Improvements at Xang Cave & That Sikhottabong	\$3,625,000	1	ICB	Prior	1S1E	No prequalification; Large works bidding documents
TIIG-LAO-W02	Chom Ong Cave Access Improvements	\$13,800,000	1	ICB	Prior	1S1E	No prequalification; Large works bidding documents
TIIG-LAO-W03	Chomphet and Ban Xang Hai-Tham Ting Cave Access Improvements	\$10,340,000	1	ICB	Prior	1S1E	No prequalification; Large works bidding documents
Goods							
TIIG-LAO-G01	PCU & PIU vehicles	\$220,000	1	NCB	Prior	1S1E	No prequalification
TIIG-LAO-G02	PCU office furniture and equipment	\$22,000	1	Shopping	Prior	Quotation	No prequalification
TIIG-LAO-G03	PIU office furniture and equipment (4 PIUs)	\$88,000	4	Shopping	Post	Quotation	No prequalification
TIIG-LAO-G04	Equipment for DMO partner organizations	\$42,900	8	Shopping	Post	Quotation	No prequalification
TIIG-LAO-G05	Equipment for heritage interpretation	\$220,000	7	Shopping	Post	Quotation	No prequalification
TIIG-LAO-G06	Equipment for SME development	\$148,500	8	Shopping	Post	Quotation	No prequalification
TIIG-LAO-G07	Equipment for solid waste and wastewater management	\$23,100	4	Shopping	Post	Quotation	No prequalification

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C. National Competitive Bidding

1. General

7. The procedures to be followed for National Competitive Bidding (NCB) shall be those set forth for “Public Bidding” in Prime Minister’s Decree No. 03/PM of the Lao People’s Democratic Republic, effective 09 January 2004, and Implementing Rules and Regulations effective 12 March 2004, with the clarifications and modifications described in the following paragraphs required for compliance with the provisions of the Procurement Guidelines.

2. Application

8. Contract packages subject to NCB procedures will be those identified as such in the project Procurement Plan. Any changes to the mode of procurement from those provided in the Procurement Plan shall be made through updating of the Procurement Plan, and only with prior approval of ADB.

3. Eligibility

9. Bidders shall not be declared ineligible or prohibited from bidding on the basis of barring procedures or sanction lists, except individuals and firms sanctioned by ADB, without prior approval of ADB.

4. Advertising

10. Bidding of NCB contracts estimated at \$500,000 or more for goods and related services or \$1,000,000 or more for civil works shall be advertised on ADB’s website via the posting of the Procurement Plan.

5. Procurement Documents

11. The standard procurement documents provided with Ministry of Finance, Procurement Monitoring Office shall be used to the extent possible. The first draft English language version of the procurement documents shall be submitted for ADB review and approval, regardless of the estimated contract amount, in accordance with agreed review procedures (post and prior review). The ADB-approved procurement documents will then be used as a model for all procurement financed by ADB for the project, and need not be subjected to further review unless specified in the procurement plan.

6. Preferences

- (i) No preference of any kind shall be given to domestic bidders or for domestically manufactured goods.
- (ii) Suppliers and contractors shall not be required to purchase local goods or supplies or materials.

7. Rejection of all Bids and Rebidding

12. Bids shall not be rejected and new bids solicited without ADB’s prior concurrence.

8. National Sanctions List

13. National sanctions lists may be applied only with prior approval of ADB.

9. Corruption Policy

14. A bidder declared ineligible by ADB, based on a determination by ADB that the bidder has engaged in corrupt, fraudulent, collusive, or coercive practices in competing for or in executing an ADB-financed contract shall be ineligible to be awarded ADB-financed contract during the period of time determined by ADB

10. Disclosure of Decisions on Contract Awards

15. At the same time that notification on award of contract is given to the successful bidder, the results of the bid evaluation shall be published in a local newspaper or well-known freely accessible website identifying the bid and lot numbers and providing information on (i) name of each Bidder who submitted a Bid, (ii) bid prices as read out at bid opening, (iii) name of bidders whose bids were rejected and the reasons for their rejection, (iv) name of the winning Bidder, and the price it offered, as well as the duration and summary scope of the contract awarded. The executing agency/implementing agency shall respond in writing to unsuccessful bidders who seek explanations on the grounds on which their bids are not selected.

11. Member Country Restrictions

16. Bidders must be nationals of member countries of ADB, and offered goods, works and services must be produced in and supplied from member countries of ADB.